Making the Business Case for Safety

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Today’s Speaker

Peter Sullivan, CSP

Senior Manager

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Agenda

1. Frame & Re-Frame
2. Expand the Partnership
3. Co-create for Success
4. Move with Agility
5. Prove & Move
Frame & Re-Frame

• Narrow in on the challenge
• Validate the use cases and data
• “Click left” to identify a larger opportunity
Expand the Partnership

- Collaborate with other business functions
- Develop use cases with clear business value
- Find opportunities to change the work
Co-Create for Success

• Involve the Business in the design
• Link the Use Cases to value
• Design for the employee
Move with Agility

- Be flexible and open to new ideas
- Iterate quickly and validate the results
- Embrace a “fail fast” mentality
Prove & Move

• Pilot and verify the benefits
• Measure the value created with partners
• Deploy rapidly to maximize return
INDUSTRY X

Peter Sullivan, CSP

Senior Manager, North America Digital Manufacturing & Operations; HSE Lead

Speaker Bio

Peter partners with clients in the Chemicals, Energy, Oil Field Services, Utilities and Consumer Goods industry segments, is an experience project manager, and is focused on delivering value-creating outcomes for his clients. He has working with multiple global companies on a variety of project ranging from organizational assessment to technology migration and implementation within manufacturing operations. He has managed multiple work streams, as well as relationships and communications across diverse sets of stakeholders.

Peter has 20+ years of functional safety experience, is a Certified Safety Professional, and he volunteers with the National Safety Council regularly. From October 2017 – September 2017 he served on the NSC Board of Directors and is currently an NSC Board Trustee and Delegate.

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